



Fall 2017

Dear Potential Sponsor:

The student who brings you this letter was recently selected to participate in the 2018 Collegiate World Series (CWS), an five-day competitive training program that develops leadership, networking, and social analysis skills among Hispanic youth while simultaneously providing them state of the art college admissions and financial aid preparation from experts in the field. All students selected to participate must be college bound high school juniors with an 88 percent or 3.2 grade point average or better. Many CWS students are also in their third year of leadership development with us, the National Hispanic Institute (NHI), a private non-profit 501(c) 3 corporation founded in 1979 and based in Maxwell, Texas near Austin.

While the program places a premium on college admissions, the CWS' most important mission is leadership training and development. This project takes into account that as students begin their transition from high school to college, they also need guidance and development in the college admissions process as well as life-management skill training. Three national CWS projects are available for 11 th grade youth members. The program is divided into two parts with one segment dedicated to the technicalities and financial implications of college admission. Part II is dedicated exclusively towards acquainting students with life management processes that are designed to assist them with different life challenges. These include career planning, financial management, independent life management, and managing the emotional ups and downs of living away from home.

On average, NHI programs cost \$2,000 per student. However, we have always partnered with host colleges and universities that underwrite up to 1/3 of the costs from their admissions and special initiatives budgets in order to make our experiences more accessible. Our alumni donors and volunteers also do their part with financial contributions and donating their time to serve as staff and trainers. The student is responsible for completing the \$675 tuition. Annually, students marshal their tuition with contributions from their family, school supporters, local civic organizations or community investors like you.

The tuition underwrites more than just covering the student's room and board, meals, and materials during their experience, this amount underwrites the cost of recruitment, communication, leadership training, student supplies, documents, equipment, student support services, staff specialists, and special events for the institution. After completing the CWS, the NHI provides student follow-up services for college admissions, financial aid consultation, and career guidance.

We ask that you consider making a financial contribution to help support this student's personal growth and development as a leader in your community. Should you have any questions, please call the National Hispanic Institute at [512.357.6137](tel:512.357.6137) for more information. Thank you for your time and consideration.

Sincerely,

A handwritten signature in black ink, appearing to read 'Ernesto Nieto', written in a cursive style.

Ernesto Nieto
President and Founder

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